



IRR®-INTEGRA REALTY RESOURCES-

provides world-class commercial real estate valuation and counseling services to the nation's top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

27,000+

appraisals completed annually

APPRAISAL ASSIGNMENTS OF NOTABLE GOLF COURSE ASSETS

Dormie Golf Portfolio, Various Markets



Recent assignment of a six-golf course portfolio for a lender client. Courses located in TX, VA, NC, NJ, NE and IL. Properties operated under Dormie Golf which is a private membership structure for all six courses.

Coral Creek Club, Placida, FL



18-hole private, non-equity, golf course and club designed by Tom Fazio. The club was developed in 2000 and includes a full service clubhouse facility.

Olympia Fields, Olympia Fields, IL



Historic private member-owned golf and country club established in 1915. Hosted multiple Major Championships and PGA events. Club includes two championship courses (North and South). Club amenities include a 97,557 SF clubhouse, pool and tennis facilities.

Treetops Resort, Gaylord, MI



Home to five inspired and professionally designed courses with 91 golf holes. The resort includes multiple other activities including the Treetops Ski Resort as well as 232 rooms at various lodging facilities.

Shenandoah Country Club, Bloomfield, MI



Home to a top 100 rated Course, Shenandoah Country Club was designed by Jerry Mathews. The par-72 course is known for its rolling terrain, exceptionally manicured tees and fairways. This is a semi-private club offering daily rates and membership options.

APPRAISAL ASSIGNMENTS OF NOTABLE GOLF COURSE ASSETS

Playa GrandeGolf & Ocean Club, Dominican Republic



Robert Trent Jones Sr. designed championship golf course set along the Atlantic Ocean in the Dominican Republic. This course is associated with the Amanera Resort

Half Moon Bay Golf Links, Half Moon Bay, CA



This is a 36-hole, high-end daily fee golf club affiliated with the neighboring Ritz-Carlton Resort at Half Moon Bay. The property includes two 18-hole courses, The Old Course designed by Arnold Palmer, and The Ocean Course, designed by Arthur Hills.

Quail Creek Country Club, Naples, FL



Private, member owned, country club facility featuring two 18-hole golf courses designed by Arthur Hills. Club amenities include a tennis facility, fitness center and spa, swimming facility and full-service clubhouse, among other uses.

Wizard and Man-O-Ware Golf Clubs, Myrtle Beach, SC



Two adjacent, public, 18-hole golf course properties with separate clubhouses and ancillary buildings.

Abacoa Golf Club, Jupiter, FL



Semi-private course offering daily fee play and annual memberships. Abacoa Golf Club has an 18-hole championship golf course designed by Joe Lee. Other club improvements include a 20,000 SF clubhouse with banquet facilities and other amenities.



Golf Course Valuation Highlights

- IRR has completed over 300 golf course related assignments over the past five years
- Assignments completed in over 100 different markets throughout 34 states
- Valuation assignments for public, semi-private, private (equity and non-equity) and resort courses
- Clients have included lenders, private owners, pension funds, attorneys and other institutional investors, among others
- Our golf course professionals include Society of Golf Appraisers (SGA) designated appraisers.

OUR VALUE PROPOSITION

Our commitment to quality ensures that clients receive accurate, reliable service - critical to the success of their needs. With over 50 offices across the US, IRR has superior coverage with seasoned experts on the ground in 60+ markets. Our state of the art technology combined with our team of 500+ appraisers positions IRR to provide timely, cost effective solutions for all of your valuation needs. We offer single point of contact service for national accounts enabling seamless project management and the consistency necessary across portfolios.



LOCAL EXPERTISE. NATIONALLY.

50+
local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT Todd Isaacson, MAI T (860) 291-8997 ext. 19 tisaacson@irr.com

MASSACHUSETTS

Boston, MA Jerry J. Manfra, MAI T (617) 457-3298 jmanfra@irr.com

NEW JERSEY

Coastal New Jersey Halvor J. Egeland, MAI T (732) 244-7000 ext. 103 hegeland@irr.com

Northern New Jersey Paul T. Beisser, CRE, MAI, SCGREA T (973) 422-9800 pbeisser@irr.com

NEW YORK

Syracuse, NY William J. Kimball, MAI, FRICS T (315) 422-5577 wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA Raja P. Waran, MAI T (908) 420-9797 rwaran@irr.com

Pittsburgh, PA Brian Kelly, MAI, SRA T (412) 683-2211 bkelly@irr.com

RHODE ISLAND

Providence, RI Todd Isaacson, MAI T (860) 291-8997 ext. 19 tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL Rusty Rich, MAI, MRICS T (205) 949-5995 rrich@irr.com

ARKANSAS

Little Rock, AR Michelle Alexander, MAI, MRICS T (901) 322-1703 malexander@irr.com

FLORIDA

Miami | Caribbean James Andrews, MAI, CRE, FRICS, ASA/BV T (305) 670-0001 ext. 320 iandrews@irr.com

Orlando, FL Christopher D. Starkey, MAI T (407) 843-3377 ext. 112 cstarkey@irr.com

Southwest Florida Carlton J. Lloyd, MAI T (239) 687-5801 clloyd@irr.com

Tampa, FL Kendra Stevens Barry T (813) 287-1000 ext. 110 kbarry@irr.com

GEORGIA

Atlanta, GA Matthew Albigese, MAI T (404) 418-4358 ext. 1000 malbigese@irr.com

LOUISIANA

New Orleans, LA John R. Praytor, MAI T (601) 714-1665 jpraytor@irr.com

MISSISSIPPI

Jackson, MS John R. Praytor, MAI T (601) 714-1665 jpraytor@irr.com

NORTH CAROLINA

Charlotte, NC John D. Scott, Jr., MAI, MRICS T (704) 206-8258 iscott@irr.com

Greensboro, NC Nancy B. Tritt, MAI, SRA, FRICS T (336) 676-6033 ntritt@irr.com

Raleigh, NC Chris R. Morris, MAI, FRICS T (919) 847-1717 cmorris@irr.com

SOUTH CAROLINA

Charleston, SC Cleveland "Bud" Wright, Jr., MAI T (843) 718-2125 ext. 10 cwright@irr.com

Columbia, SC Michael B. Dodds, MAI, CCIM T (803) 772-8282 ext. 110 mdodds@irr.com

TENNESSEE

Memphis, TN Michelle Alexander, MAI, MRICS T (901) 322-1703 malexander@irr.com

Nashville, TN Paul Perutelli, MAI, SRA, FRICS T (615) 628-8275 ext. 1 pperutelli@irr.com

VIRGINIA

Richmond, VA Kenneth L. Brown, MAI, FRICS, CCIM T (804) 346-2600 ext. 209 kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL Ron DeVries, MAI, FRICS T (312) 565-3432 rdevries@irr.com

INDIANA

Indianapolis, IN Michael Lady, MAI, SRA, ASA, CCIM, FRICS T (317) 546-4720 mlady@irr.com

KENTUCKY

Louisville, KY Stacey S. Nicholas, MAI, MRICS T (502) 452-1543 ext. 3774 snicholas@irr.com

MICHIGAN

Detroit, MI Donald L. Selvidge, MAI T (248) 540-0040 ext. 114 dselvidge@irr.com

Grand Rapids, MI Jeff Genzink, MAI T (616) 261-5000 jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN Michael Amundson, MAI, CCIM T (952) 905-2401 mamundson@irr.com

MISSOURI

Kansas City, MO Brock A. Heyde, MAI T (816) 652-0222 bheyde@irr.com

St. Louis, MO Timothy M. Schoemehl, MAI T (636) 898-6533 tschoemehl@irr.com

OHIC

Cincinnati/Dayton, OH Gary S. Wright, MAI, FRICS, SRA T (513) 426-7125 gwright@irr.com

Cleveland, OH Douglas P. Sloan, MAI T (330) 659-3640 ext. 101 dsloan@irr.com

Columbus, OH Brad A. Johnson, MAI T (614) 398-4307 bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ Walter "Tres" Winius, III, MAI, FRICS T (602) 266-5599 twinius@irr.com

OKLAHOMA

Oklahoma City, OK Richard Cole, Jr., MAI T (405) 422-0718 ext. 2 richard.cole@irr.com

TEXAS

Austin, TX Todd Rotholz, MAI T (713) 973-0212 ext. 12 trotholz@irr.com

Dallas, TX Jimmy H. Jackson, MAI T (972) 725-7724 jhjackson@irr.com

Ft. Worth, TX Alan Pursley, MAI, SRPA, SRA, SGA T (817) 763-8023 apursley@irr.com

Houston, TX Todd Rotholz, MAI T (713) 973-0212 ext. 12 trotholz@irr.com

Lubbock, TX Taylor Carmona T (409) 656-5199 taylor.carmona@irr.com

San Antonio, TX Brandon Brehm, MAI, CCIM T (210) 446-4444 bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA John G. Ellis, MAI, CRE, FRICS T (818) 290-5444 iellis@irr.com

Orange County J. Richard Donahue, MAI T (714) 665-6515 rdonahue@irr.com

Sacramento, CA Kevin Ziegenmeyer, MAI T (916) 435-3883 ext. 224 kziegenmeyer@irr.com

San Diego, CA John A. Morgan, MAI T (858) 259-4900 ext. 315 jmorgan@irr.com

San Francisco, CA Jeffrey Fillmore, MAI T (408) 299-0444 jfillmore@irr.com

COLORADO

Denver, CO Larry B. Close, MAI T (720) 833-5931 Iclose@irr.com

IDAHO

Boise, ID Bradford Knipe, MAI, ARA, CRE, CCIM, FRICS T (208) 472-3200 bknipe@irr.com

NEVADA

Las Vegas, NV Charles E. Jack, IV, MAI T (702) 906-0480 cjack@irr.com

UTAH

Salt Lake City, UT John T. Blanck, MAI, MRICS T (801) 263-9700 ext. 109 jblanck@irr.com

WASHINGTON

Seattle, WA Matthew A. Bacon, MAI T (206) 436-1179 mbacon@irr.com

CARIBBEAN

Caribbean

James Andrews, MAI, CRE, FRICS, ASA/BV T (844) 952-7604 ext. 402 jandrews@irr.com

Puerto Rico Carlos Vélez, mai, sra, BCA, CMEA, CCIM, MRICS T (787) 782-4974 cvelez@irr.com

SPECIALITY PRACTICE GROUPS

HEALTHCARE & SENIOR HOUSING

James K. Tellatin, MAI T (636) 534-6919 jtellatin@irr.com

HOTELS

Jeff Greenwald, MAI, SRA, AI-GRS, ASA, FRICS T (858) 259-4900 ext. 302 hotels@irr.com

LITIGATION

Stephen T. Crosson, MAI, SRA, FRICS T (972) 725-7728 scrosson@irr.com

CORPORATE HEADQUARTERS

7800 East Union Avenue,
Suite 400
Denver, CO 80237
T (212) 575-2935
J. Walter Allen, MAI, FRICS - V.P. of Corporate Sales
walter.allen@irr.com

irr.com

Visit us online to learn more and access our extensive research library.



INTEGRA REALTY RESOURCES Local Expertise. Nationally.