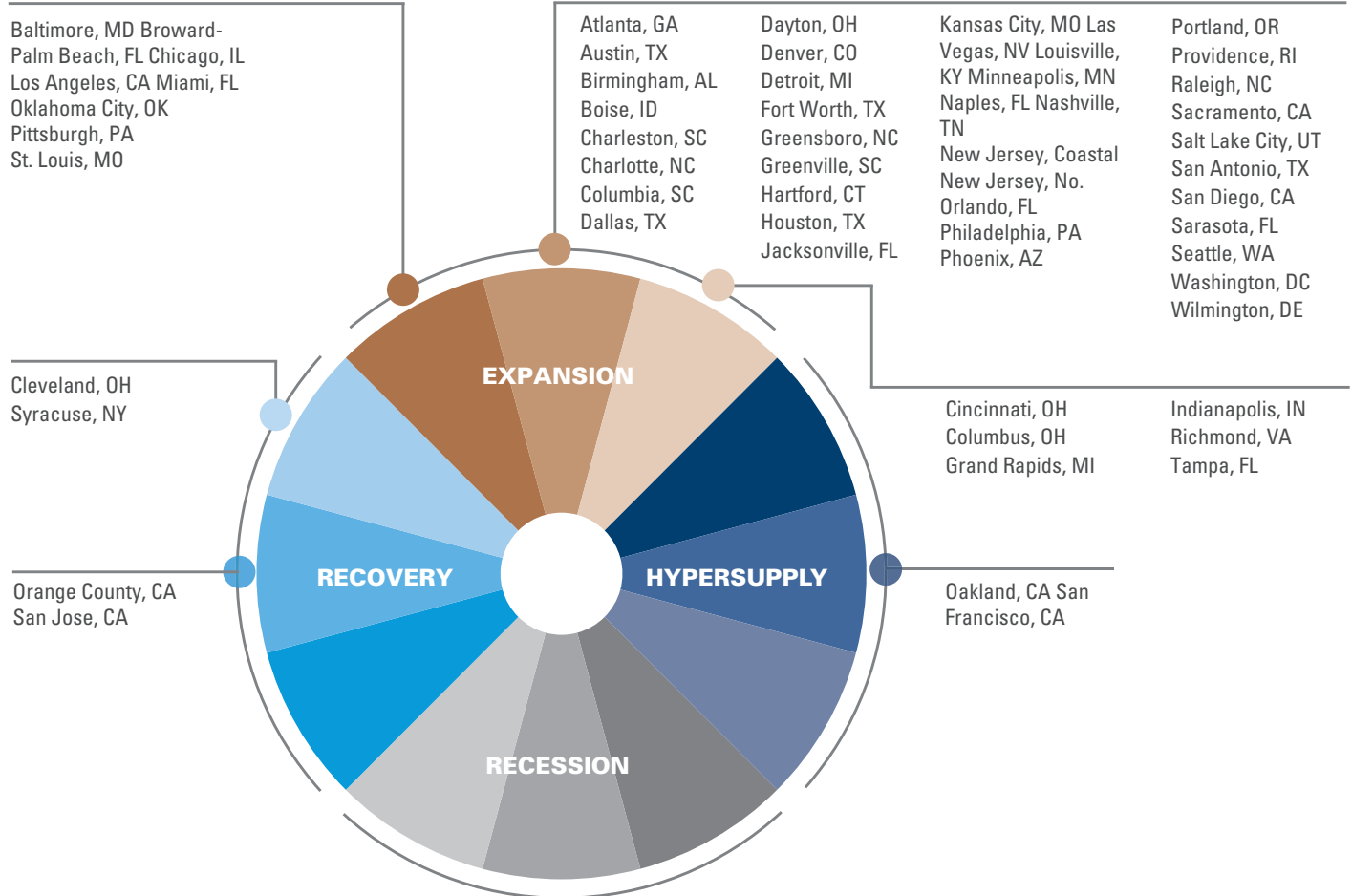


## 2022 Annual Viewpoint Market Cycle Chart Industrial

### INDUSTRIAL MARKET CYCLE



#### EXPANSION

Decreasing Vacancy Rates  
Moderate/High New Construction  
High Absorption  
Moderate/High Employment Growth  
Med/High Rental Rate Growth

#### HYPERSUPPLY

Increasing Vacancy Rates  
Moderate/High New Construction  
Low/Negative Absorption  
Moderate/Low Employment Growth  
Med/Low Rental Rate Growth

#### RECESSION

Increasing Vacancy Rates  
Moderate/Low New Construction  
Low Absorption  
Low/Negative Employment Growth  
Low/Neg Rental Rate Growth

#### RECOVERY

Decreasing Vacancy Rates  
Low New Construction  
Moderate Absorption  
Low/Moderate Employment Growth  
Neg/Low Rental Rate Growth



The diagram is a circular chart divided into four colored segments, each representing a phase of the economic cycle. The segments are labeled with their respective names in white capital letters. Surrounding the circle are lists of cities, each connected to a specific segment by a line and a colored dot matching the segment's color.

- EXPANSION** (Brown segment, top): Atlanta, GA; Houston, TX; Sacramento, CA; Austin, TX; Las Vegas, NV; Salt Lake City, UT; Baltimore, MD; Minneapolis, MN; San Antonio, TX; Boise, ID; Nashville, TN; San Diego, CA; Charlotte, NC; Oklahoma City, OK; St. Louis, MO; Chicago, IL; Orange Co., CA; Tampa, FL; Columbus, OH; Providence, RI; Wilmington, DE; Fort Worth, TX.
- HYPERSUPPLY** (Dark Blue segment, right): Cleveland, OH; Denver, CO; Syracuse, NY; Birmingham, AL; Charleston, SC; Philadelphia, PA; San Francisco, CA.
- RECESSION** (Grey segment, bottom): Oakland, CA.
- RECOVERY** (Blue segment, left): Greenville, SC; Indianapolis, IN; Miami, FL; Phoenix, AZ; Washington, DC; Columbia, SC; New Jersey, No.; Seattle, WA; Los Angeles, CA; Portland, OR; San Jose, CA.

Decreasing Vacancy Rates  
Moderate/High New Construction  
High Absorption  
Moderate/High Employment Growth  
Med/High Rental Rate Growth

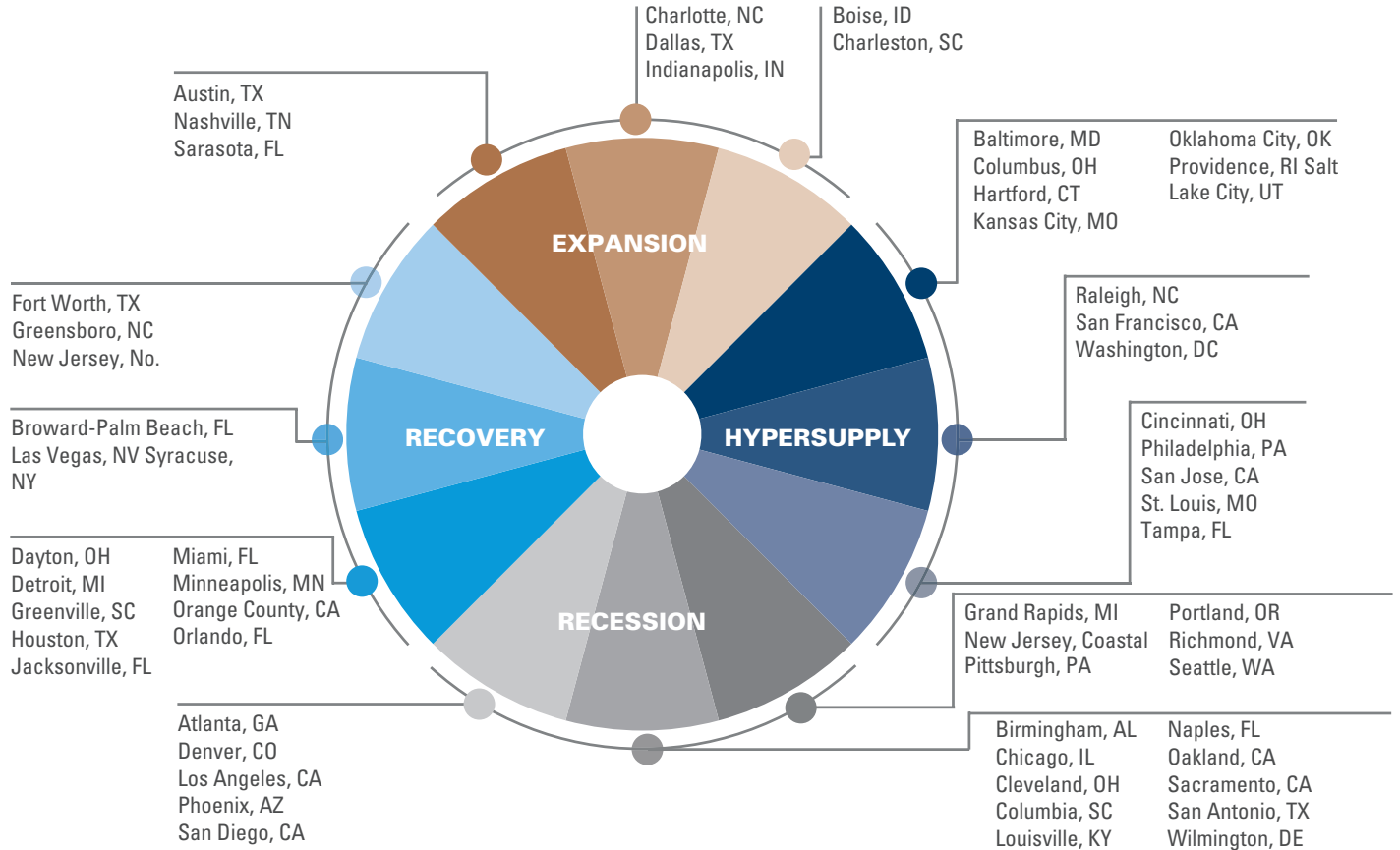
Increasing Vacancy Rates  
Moderate/High New Construction  
Low/Negative Absorption  
Moderate/Low Employment Growth  
Med/Low Rental Rate Growth

Increasing Vacancy Rates  
Moderate/Low New Construction  
Low Absorption  
Low/Negative Employment Growth  
Low/Neg Rental Rate Growth

Decreasing Vacancy Rates  
Low New Construction  
Moderate Absorption  
Low/Moderate Employment Growth  
Neg/Low Rental Rate Growth

# 2022 Annual Viewpoint Market Cycle Chart Office

## OFFICE MARKET CYCLE



### EXPANSION

Decreasing Vacancy Rates  
Moderate/High New Construction  
High Absorption  
Moderate/High Employment Growth  
Med/High Rental Rate Growth

### HYPERSUPPLY

Increasing Vacancy Rates  
Moderate/High New Construction  
Low/Negative Absorption  
Moderate/Low Employment Growth  
Med/Low Rental Rate Growth

### RECESSION

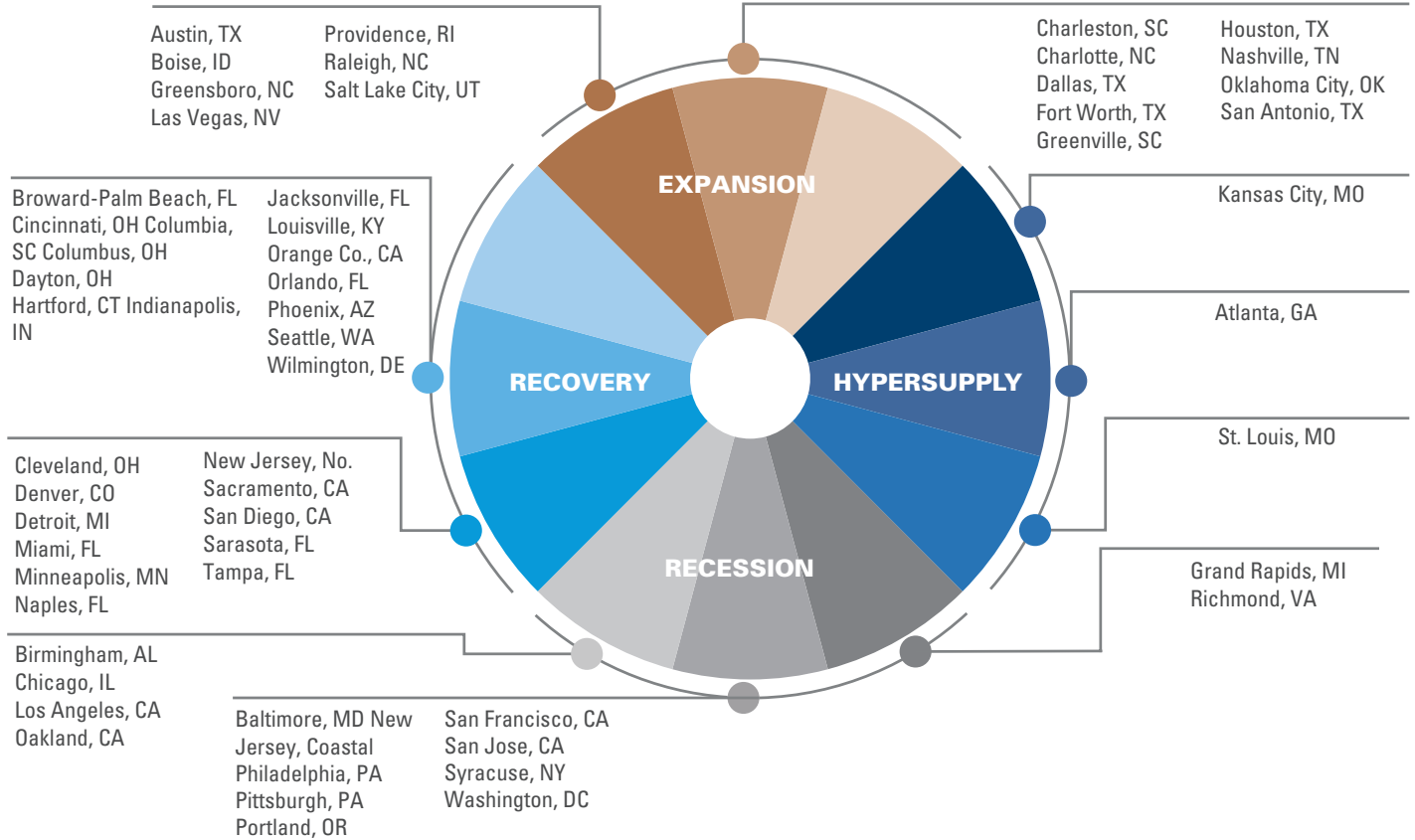
Increasing Vacancy Rates  
Moderate/Low New Construction  
Low Absorption  
Low/Negative Employment Growth  
Low/Neg Rental Rate Growth

### RECOVERY

Decreasing Vacancy Rates  
Low New Construction  
Moderate Absorption  
Low/Moderate Employment Growth  
Neg/Low Rental Rate Growth

## 2022 Annual Viewpoint Market Cycle Chart Retail

### RETAIL MARKET CYCLE



#### EXPANSION

Decreasing Vacancy Rates  
Moderate/High New Construction  
High Absorption  
Moderate/High Employment Growth  
Med/High Rental Rate Growth

#### HYPERSUPPLY

Increasing Vacancy Rates  
Moderate/High New Construction  
Low/Negative Absorption  
Moderate/Low Employment Growth  
Med/Low Rental Rate Growth

#### RECESSON

Increasing Vacancy Rates  
Moderate/Low New Construction  
Low Absorption  
Low/Negative Employment Growth  
Low/Neg Rental Rate Growth

#### RECOVERY

Decreasing Vacancy Rates  
Low New Construction  
Moderate Absorption  
Low/Moderate Employment Growth  
Neg/Low Rental Rate Growth