



INTEGRA REALTY RESOURCES

IRR | AUSTIN

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



30+

years serving Austin
and other Texas markets

IRR® – INTEGRA REALTY RESOURCES –

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

150+

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Multifamily



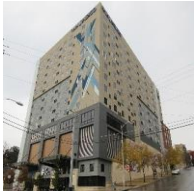
- SkyHouse, 51 Rainey St., Austin, TX, 320 Units
- Nexus East, 720 Airport Blvd., Austin, TX 352 units
- Chapel Hill Apartments, 401 Westinghouse Rd., Georgetown, TX 324 units
- Lifestyle Communities Pflugerville, 19447 Wilke Ln., Pflugerville, TX 409 Units
- Bishop Momo Apartments 4341 S. Congress Ave., Austin, TX 274 Units
- Proposed Abacus Southpark 10304 Old San Antonio Rd., Austin, TX 180 Units

Student Housing



- 21 Rio, 2101 Rio Grande St., Austin, TX 301 Beds, 4,063 SF Retail
- Grand Marc, 510 W. 26th Street, Austin, TX 238 beds, 2,900 SF Retail
- Springtown Villa, 503 Springtown Way, San Marcos, TX 515 beds, 32,000 SF Retail
- Hilltop Student Housing, 1004 @ 24th Street, Austin, TX 505 beds

Hospitality



- Hotel Indigo, 810 Red River, Austin, TX 305 Rooms
- Country Inn & Suites, 7400 N. IH 35, Austin, TX, 75 rooms
- Intown Suites Extended Stay, 12989 Research Blvd., Austin, TX, 152 rooms
- Uptown Suites, 7812 Clock Tower Drive, Austin, TX. 129 rooms
- Motel 6, 8010 N. Hwy 35, Austin, TX, 71 rooms
- Extended Stay America, 621 S. Staples, Corpus Christi, TX, 73 rooms

Self-Storage



- Solid Ground Self-Storage, 505 W. Hwy 290, Elgin, TX, 690 units
- Life Storage, 4515 South Congress Ave., Austin, TX, 532 units
- Lakeway Storage, 513 N. Ranch Rd. 620, Austin, TX, 845 units
- Move It Self-Storage, 2225 CR 129, Pearland, TX, 475 units
- Lone Star Storage, 1079 N Earl Rudder, Bryan, TX, 693 units
- Morningstar Self-Storage, 10220 W. US Hwy 290, Austin, TX, 446 units

Retail/Industrial



- The Shops at Greenlawn 3200 Greenlawn Blvd, Round Rock TX, 22,970 SF
- Shops at Walden, 9800 N. Lake Creek Parkway, Austin, TX, 21,046 SF
- Shoal Creek Industrial, 8900 Shoal Creek Blvd., Austin, TX, 82,599 SF
- Vxchange Data Center, 8025 N. Hwy 35, Austin, TX, 62,237 SF
- Dime Circle Industrial, 3500 Dime Circle, Austin, TX, 19,513 SF
- Hwy 29 Industrial, 5050 & 5070 E. Hwy 29, Georgetown, TX, 42,000 SF

Specialty Assignments



- Dutchman Family Winery, 13308 FM 150, Driftwood, TX, 49,332 SF
- Beerburg Brewing, 13476 Fitzhugh Rd., Austin, TX, 10,000 SF
- Unplugged Brewery, 7211 Albert Rd., Austin, TX, 8,390 SF
- Alpha Chi Omega, 1505 Olympia Way, College Station, TX, 40 beds
- Pi Phi Sorority House, 2300 San Antonio, TX, 37 beds
- Alpha Xi Delta Greek Housing, 2508 Rio Grande St., Austin, TX

OUR VALUE PROPOSITION

Integra Realty Resources – Austin has been providing real estate valuation and consulting services for over 28 years in Austin and other markets throughout Texas. Our services are utilized for lending, property acquisition, property disposition, bankruptcy, estate planning, IRS tax reporting, litigation, eminent domain, infrastructure planning, market studies, feasibility studies, rent studies, and other unique situations where trusted real estate valuation and/or consulting expertise is imperative. Several members of our team are qualified as expert witnesses who have testified in various county, district, state, and federal courts.



William Robinson, MAI, Senior Managing Director

William C. Robinson is the Senior Managing Director of Integra Realty Resources – Austin. Mr. Robinson is responsible for business development, office management and training, and direct supervision of the appraisal staff. In 2014, Mr. Robinson co-founded Meridia Appraisal Group. Meridia Appraisal Group experienced tremendous growth and success under his guidance and leadership. He has been instrumental in expanding business development within Central and South Texas. Prior to Meridia, his appraisal career began at Weissler Appraisal Company. Mr. Robinson was a top producer within the company while working throughout South Texas. During his career, Mr. Robinson has appraised most commercial property types including multifamily, retail, office, industrial, and special purpose properties. Specifically, Mr. Robinson has significant experience in industrial properties ranging from owner/user to investment grade and various special purpose properties.



Todd Rotholz, MAI, Managing Director

Todd Rotholz, MAI is Managing Director for Integra Realty Resources – Houston. He has been exclusively engaged in commercial real estate valuation and consultation since 1993. Mr. Rotholz has a diverse range of experience in appraising most types of real estate including, but not limited to, single and multi-tenant retail, single and multi-tenant industrial distribution, flex, and manufacturing, multi-family, mixed-use and planned unit developments, residential subdivisions, CBD and suburban office buildings, and a variety of special purpose properties. He is also actively engaged in appraisals for condemnation and right-of-way purposes, tax appeals, estate valuations, and litigation support, and is qualified as an expert witness. Clients include banks and other financial institutions, law firms, government entities, developers, and investors.



Michael Welch, SR/WA, R/W-AC, MRICS, Managing Director

Michael Welch has been involved in the Real Estate appraisal and consulting field for more than 30 years and is known nationally for his expertise involving large-scale infrastructure projects. He has conducted initial route studies, cost analysis, impact studies and valuations for more than 2,500 miles of linear projects including pipelines, electrical transmission lines, rail corridors, drainage facilities and major transportation roadways. Additionally, Mr. Welch has been involved in appraisal matters, consulting and project management in all 50 states and in more than 150 Texas counties. He has provided litigation services and expert witness testimony for properties involved in various county courts of law, district, state and federal courts.

OUR CLIENTS

Law Firms/Accounting

Mortgage Banks/Services

- Allegiance Bank
- BBVA
- Bancorp South
- Bank of America
- Bank of the Ozarks
- BB&T
- Business First Bank
- Cadence Bank
- Capstone Bank
- CCB Community Bank
- Capital One Bank
- Citizens State Bank
- City National Bank
- CoBiz Bank
- Comerica Bank
- Community Bank of Texas
- East West Bank
- Enterprise Bank & Trust
- First Citizens Bank
- First Commercial Bank
- First National Bank of Central Texas
- The First State Bank of Louise
- Frost Bank
- Golden Bank
- Guaranty Bank & Trust
- Huntington State Bank
- Iberia Bank
- Independent Bank
- International Bank of Commerce
- JP Morgan Chase Bank
- Keystone Bank
- Lone Star Bank, SSB
- New First National Bank
- Origin Bank
- Peoples State Bank
- Pilgrim Bank
- Plains State Bank
- Pinnacle Bank
- PNC Bank
- Prosperity Bank
- Regions Bank
- ServisFirst Bank
- Simmons Bank
- Smart Bank
- Southside Bank
- Southstar Bank
- Sovereign Bank
- TD Bank
- Texas Community Bank
- Texas Exchange Bank
- Veritex
- Wells Fargo Bank RETECHS
- Woodforest National Bank

- Briggs & Veselka
- Carter Morris LLP
- Davis/Chambers & Co, Ltd.
- Edison, McDowell & Hetherington LLP
- Friedman LLP
- Fullenweider Wilhite
- Gray Reed & McGraw
- Haynes and Boone, LLP
- Jackson Walker, LLP
- Jenkins & Kamin, LLP
- LaFour Law Firm PC
- McFarland PLLC
- Nance & Simpson, LLP
- Popp Hutcheson PLLC
- Porter Hedges, LLP
- Ridout & Associates
- Sanford Kuhl Hagen Kugle Parker Kahn LLP
- Schwartz Page & Harding, LLP
- Singleton Cooksey PLLC
- Strategic Valuation Group LLP
- Thomson & Knight
- The Travis Law Firm P.C.
- Van Kerrebroek & Associates P.C.

- Arthur J Gallagher & Co.
- Avison Young
- Berkadia
- Business Alliance Financial Services LLC
- Dart Appraisal
- Haginas & Shillings
- Heartland Valuation Services LLC
- Holliday Fenoglio Fowler, LP
- Investors Title Insurance
- Legacy Trust Company
- Mutual of Omaha
- Redstone
- Texas Appraisal Management Review
- The Greystone Group
- Trinity Real Estate Finance

Government & Organizations

- City of Austin
- Austin Energy
- University of Texas System
- TXDOT

Developers/Owners

- Buchalter Company, Inc.
- Freeway Properties
- GHH Real Estate Services LLC
- Greystar Management Services, L.P.
- Landmarks Industries
- Lone Star Constructions
- Lusk Properties, Inc.
- McLane Companies
- Mission Management Companies
- Moody Rambin Interest
- Oakmont Group, Inc.
- Pin Point Commercial
- Poarch-Swinbank
- Savills Studley
- CMSmith Interests

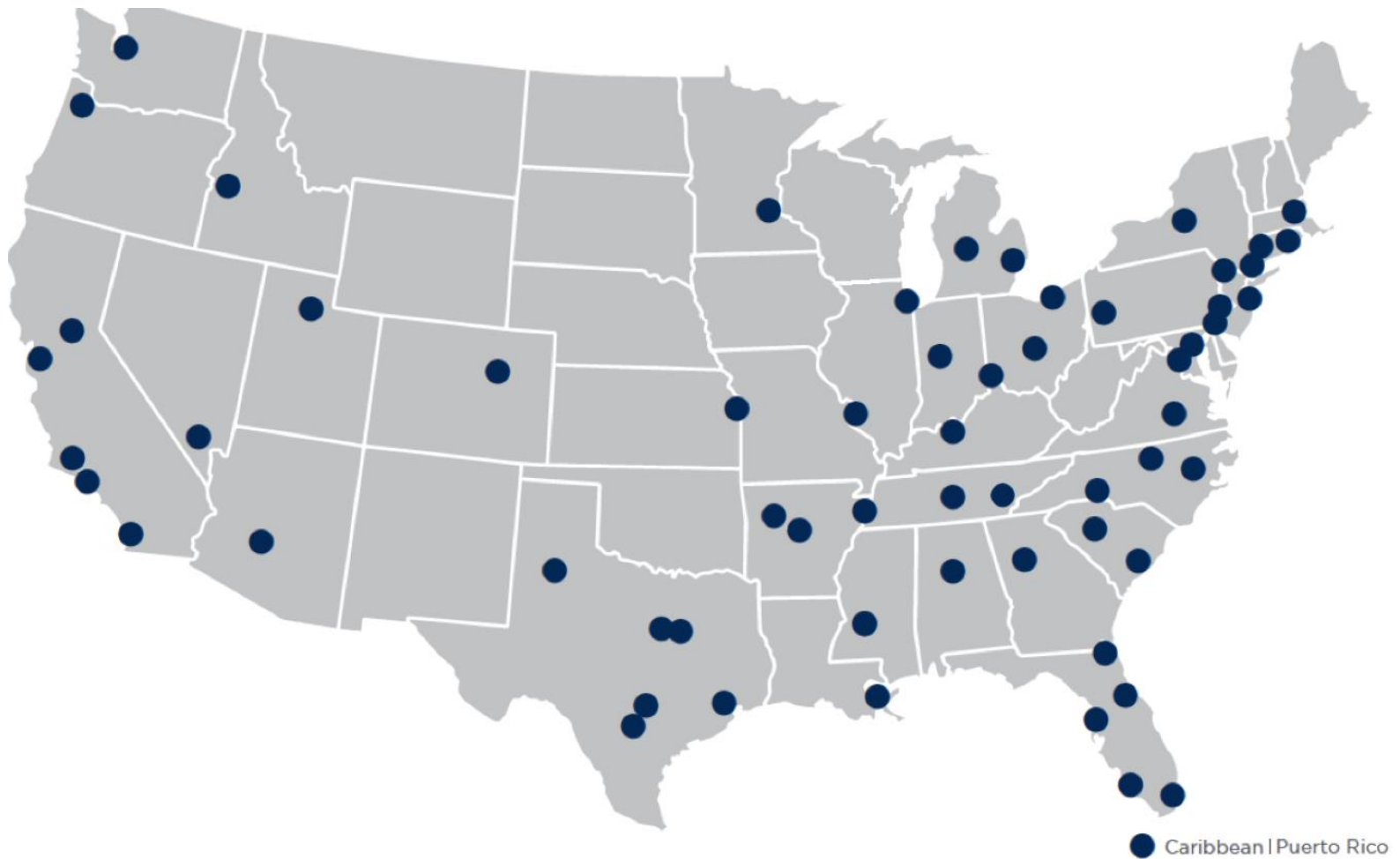
LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

NEW JERSEY

Coastal New Jersey
Thomas J. Grouss, MAI
T (732) 244-7000 ext. 105
tgrouss@irr.com

Northern New Jersey
Paul T. Beisser, CRE, MAI, SCGREA
T (973) 422-9800
pbeisser@irr.com

NEW YORK

Syracuse, NY
William J. Kimball, MAI, FRICS
T (315) 422-5577
wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA
Raja P. Waran, MAI, CRE
T (610) 238-0238
rwaran@irr.com

Pittsburgh, PA
Brian Kelly, MAI, SRA
T (412) 683-2211
bkelly@irr.com

RHODE ISLAND

Providence, RI
Donald R. Donner, II
T (860) 291-8997 ext. 18
ddonner@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL
Rusty Rich, MAI,
T (205) 949-5995
rrich@irr.com

FLORIDA

Miami | Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (305) 670-0001 ext. 320
jandrews@irr.com

Orlando, FL
Christopher D. Starkey, MAI
T (407) 843-3377 ext. 112
cstarkey@irr.com

Jacksonville, FL
D. Michael Daniel Jr., MAI
T (904) 902-3444
mdaniel@irr.com

Southwest Florida
Carlton J. Lloyd, MAI
T (239) 687-5801
clloyd@irr.com

Tampa, FL
Kendra Stevens Barry
T (813) 287-1000 ext. 110
kbarry@irr.com

GEORGIA

Atlanta, GA
Matthew Albigese, MAI
T (404) 418-4358 ext. 1000
malbigese@irr.com

NORTH CAROLINA

Charlotte, NC
John D. Scott, Jr., MAI
T (704) 206-8258
jscott@irr.com

NORTH CAROLINA (Continued)

Greensboro, NC
Nancy B. Tritt, MAI, SRA, FRICS
T (336) 676-6033
ntritt@irr.com

Raleigh, NC
Chris R. Morris, MAI, FRICS
T (919) 725-8953
cmorris@irr.com

SOUTH CAROLINA

Charleston, SC
Cleveland "Bud" Wright, Jr., MAI
T (843) 718-2125 ext. 2
cwright@irr.com

Columbia, SC
Michael B. Dodds, MAI, CCIM
T (803) 772-8282 ext. 110
mdodds@irr.com

TENNESSEE

Nashville, TN
Adam Perutelli, MAI
T (615) 628-8275 ext. 2
aperutelli@irr.com

Memphis, TN
Rusty Rich, MAI,
T (205) 949-5995
rrich@irr.com

Knoxville, TN
Andy Crook, MAI
T (865) 637-0325 ext. 2
aperutelli@irr.com

VIRGINIA

Richmond, VA
Kenneth L. Brown, MAI, FRICS, CCIM
T (804) 346-2600 ext. 209
kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL
Ron DeVries, MAI
T (312) 565-3432
rdevries@irr.com

INDIANA

Indianapolis, IN
Michael Lady, MAI, SRA, ASA, CCIM, FRICS
T (317) 546-4720
mlady@irr.com

KENTUCKY

Louisville, KY
Stacey S. Nicholas, MAI, MRICS
T (502) 452-1543 ext. 3774
snicholas@irr.com

MICHIGAN

Detroit, MI
Donald L. Selvidge, MAI
T (248) 540-0040 ext. 114
dselvidge@irr.com

Grand Rapids, MI
Jeff Genzink, MAI
T (616) 261-5000
jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN
Michael Amundson, MAI, CCIM
T (952) 905-2401
mamundson@irr.com

MISSOURI

Kansas City, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

MISSOURI (Continued)

St. Louis, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

OHIO

Cincinnati/Dayton, OH
Gary S. Wright, MAI, FRICS, SRA
T (513) 426-7125
gwright@irr.com

Columbus, OH
Brad A. Johnson, MAI
T (614) 398-4307
bajohnson@irr.com

Cleveland, OH
Douglas P. Sloan, MAI
T (330) 659-3640 ext. 101
dsloan@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ
Walter "Tres" Winus, III, MAI, FRICS
T (602) 266-5599
twinius@irr.com

TEXAS

Austin, TX
William Robinson, MAI
T (210) 446-4444
wrobinson@irr.com

Dallas, TX
Stephen M. Lechtenberg, MAI
T (972) 725-7727
slechtenberg@irr.com

Ft. Worth, TX
Jason Jackson, MAI
T (817) 658-6783
jsjackson@irr.com

Houston, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Lubbock, TX
Jimmy H. Jackson, MAI
T (972) 725-7724
jhjackson@irr.com

San Antonio, TX
Brandon Brehm, MAI, CCIM
T (210) 446-4444
bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA
Eric Segal, MAI
T (213) 984-4425
esegal@irr.com

Orange County
Noah Kauffman, MAI, R/W-AC
T (949) 459-3717
nkauffman@irr.com

Sacramento, CA
Lance Jordan, MAI
T (916) 435-3883
ljordan@irr.com

San Diego, CA
John A. Morgan, MAI
T (858) 259-4900 ext. 315
jmorgan@irr.com

CALIFORNIA (Continued)

San Francisco, CA
Jeffrey Fillmore, MAI
T (408) 299-0444
jfillmore@irr.com

COLORADO

Denver, CO
Larry B. Close, MAI, AI-GRS
T (720) 833-5931
lclose@irr.com

IDAHO

Boise, ID
Robin Brady, MAI
T (208) 472-3200
rbrady@irr.com

NEVADA

Las Vegas, NV
William Dominick
T (702) 869-0442
wdominick@irr.com

UTAH

Salt Lake City, UT
John T. Blanck, MAI,
T (801) 263-9700 ext. 109
jblanck@irr.com

WASHINGTON

Seattle, WA
Matthew A. Bacon, MAI
T (206) 436-1179
mbacon@irr.com

CARIBBEAN

Caribbean | Puerto Rico
Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS
T (787) 782-4974
cvelez@irr.com

INTEGRA REALTY RESOURCES - AUSTIN

100 Congress Avenue, Suite 200
Austin, Texas 78701
T: (512)-924-1345
irr.com/Austin

William Robinson, MAI
Senior Managing Director
T (210) 446-4444
wrobinson@irr.com

irr.com

Visit us online to learn more
and access our extensive
research library.



INTEGRA REALTY RESOURCES
Local Expertise. Nationally.