

IRR San Antonio Office Profile

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Contact Us

Integra Realty Resources
San Antonio

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Overview of Expertise

Integra Realty Resources—San Antonio provides valuation and consulting services for commercial real estate with special emphasis on investment grade real estate. We serve pension fund advisors, major national and regional banks, DUS and HUD MAP mortgages bankers, investment advisory firms, Fortune 500 companies, private clients, developers, lenders, inventors, governmental agencies, and other professionals concerned with the value and feasibility of real property. We have provided advice on most major commercial properties in the San Antonio MSA including suburban office and business parks, retail properties including regional malls, lifestyle centers and power centers as well as the largest multifamily properties in the region including mixed use multifamily and high rise condominium developments.

Principal Markets Served

San Antonio

Texas Counties

Aransas
Bee
Comal
Dewitt
Edwards
Goliad
Irion
Kendall
Kinney
Lavaca
Mason
McMullen
Nueces
San Patricio
Sutton
Uvalde
Zavala

Corpus Christi

Atascosa
Bexar
Concho
Dimmit
Frio
Gonzales
Jim Wells
Kerr
Kleberg
Live Oak
Maverick
Medina
Real
San Saba
Tom Green
Val Verde

Laredo

Bandera
Blanco
Crockett
Duval
Gillespie
Guadalupe
Karnes
Kimble
La Salle
Llano
McCulloch
Menard
Refugio
Schleicher
Webb
Wilson

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Key Personnel

Senior Management

Brandon Brehm, MAI, CCIM
Senior Managing Director
bbrehm@irr.com

William Robinson, MAI
Managing Director
wrobinson@irr.com

Senior Analysts and Analysts

Travis Schrader
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Researcher

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Brandon Brehm, MAI, CCIM

Brandon L. Brehm is the Senior Managing Director of Integra Realty Resources – San Antonio. Mr. Brehm is responsible for all aspects of business operations including strategic planning, quality control, and new business development.

In 2014, Mr. Brehm co-founded Meridia Appraisal Group. Meridia Appraisal Group experienced tremendous growth and success under his guidance and leadership. Prior to Meridia, his appraisal career began at Noble & Associates, Inc. He was classically trained in all aspects of appraisal and quickly became a top producer within the company.

During his career, Mr. Brehm has appraised most commercial property types with significant experience in multifamily, retail, office, and industrial properties. He currently specializes in the valuation of multi-tenant investment grade real estate utilizing discounted cash flow analysis.

Mr. Brehm graduated from the University of Texas in 2005 with a Bachelor of Arts degree in Government. In 2013, he was awarded the MAI designation by the Appraisal Institute and in 2014 received the CCIM designation from the CCIM Institute. He has taken a wide variety of specialized real estate courses including extensive Argus training from ACG Professionals in Atlanta, Georgia.

In his spare time, Mr. Brehm is an avid outdoorsmen. He enjoys fishing, snow skiing, and golf among other outdoor pursuits.

William Robinson, MAI

William C. Robinson is the Managing Director of Integra Realty Resources – San Antonio. Mr. Robinson is responsible for business development, office management and training, and direct supervision of the appraisal staff.

In 2014, Mr. Robinson co-founded Meridia Appraisal Group. Meridia Appraisal Group experienced tremendous growth and success under his guidance and leadership. He has been instrumental in expanding business development within Central and South Texas. Prior to Meridia, his appraisal career began at Weissler Appraisal Company. Mr. Robinson was a top producer within the company while working throughout South Texas.

During his career, Mr. Robinson has appraised most commercial property types including multifamily, retail, office, industrial, and special purpose properties. Specifically, Mr. Robinson has significant experience in industrial properties ranging from owner/user to investment grade and various special purpose properties.

Mr. Robinson graduated from the Texas Tech University in 2006 with a Bachelor of Business Administration degree in Finance. In 2015, he was awarded the MAI designation by the Appraisal Institute.

Mr. Robinson is happily married with two children and during his down time enjoys automotive restoration and spending time at his ranch.



Core Competencies

Office
Retail
Multifamily
Industrial
Land
Special Purpose

- Valuation for real estate lending, asset acquisition and disposition, and public-sector planning and development initiatives
- Market and feasibility studies
- Comprehensive research coverage of the major asset classes (office, retail, industrial, & multifamily)
- Expertise in special-purpose property valuation and real property interests (leasehold and other partial interests)
- Extensive experience in management of large portfolios of commercial properties nationally
- Complex cash flow modeling, asset performance including peer to peer studies
- Real estate consulting on complex real estate matters
- Residential valuation for subdivisions and mid and high-rise including CBD condominium towers

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Vista Corporate Center

A Class A office property containing 157,472 SF leased to a credit tenant, four-level parking garage, constructed in 2016, located in San Antonio, Texas. Valuation for the mortgage lender.



The RIM Shopping Center

A Class A power center property containing approximately 530,000 SF, 9 tenants, constructed in phases between 2005 and 2005, located in San Antonio, Texas. Valuation for a private investor.



Texas Center for Athletes

A Class A office property containing 128,473 SF, 25 suites, two-level parking garage, constructed in 2006, located in San Antonio, Texas. Valuation for a private investor.



Four Oaks Tower

A Class A residential condominium building containing 93,753 SF with an parking structure, constructed in 2004, located in San Antonio, Texas. Valuation for the private investor.



Polo Club Apartments

A Class A apartment complex containing 346,044 SF, 480 units, constructed in 2009, located in San Antonio, Texas. Valuation for the mortgage lender.



Costco Distribution Warehouse

A cold and dry storage facility containing 150,808 SF on 25.68 acres of land, constructed in 1999 and 2002, located in Laredo, Texas. Valuation for a governmental entity.



Corporate Profile

Integra Realty Resources, Inc. offers the most comprehensive property valuation and counseling coverage in the United States with 50 independently owned and operated offices in 32 states. Integra was created for the purpose of combining the intimate knowledge of well-established local firms with the powerful resources and capabilities of a national company. Integra offers integrated technology, national data and information systems, as well as standardized valuation models and report formats for ease of client review and analysis. Integra's local offices have an average of 25 years of service in the local market, and each is headed by a Managing Director who is an MAI member of the Appraisal Institute.

A listing of IRR's local offices and their Senior Managing Directors follows:

ATLANTA, GA - Sherry L. Watkins., MAI, MRICS	NASHVILLE, TN - R. Paul Perutelli, MAI, SRA, FRICS
BALTIMORE, MD - G. Edward Kerr, MAI, MRICS	NEW JERSEY COASTAL - Halvor J. Egeland, MAI
BIRMINGHAM, AL- Rusty Rich, MAI, MRICS	NEW JERSEY NORTHERN - Matthew S. Krauser, CRE, FRICS
BOISE, ID - Bradford T. Knipe, MAI, ARA, CCIM, CRE, FRICS	NEW YORK, NY - Raymond T. Cirz, MAI, CRE, FRICS
BOSTON, MA - David L. Cary, MAI, MRICS	ORANGE COUNTY, CA - Steve Calandra, MAI
CHARLESTON, SC - Cleveland "Bud" Wright Jr., MAI	ORLANDO, FL - Christopher Starkey, MAI
CHARLOTTE, NC - Fitzhugh L. Stout, MAI, CRE, FRICS	PHILADELPHIA, PA - Joseph Pasquarella, MAI, CRE, FRICS
CINCINNATI/DAYTON, OH - Gary S. Wright, MAI, SRA, FRICS	PHOENIX, AZ - Walter "Tres" Winius, III, MAI, FRICS
CLEVELAND, OH - Douglas P. Sloan, MAI	PITTSBURGH, PA - Paul D. Griffith, MAI, CRE, FRICS
COLUMBIA, SC - Michael B. Dodds, MAI, CCIM	PORTLAND, OR - Owen Bartels, MAI
COLUMBUS, OH - Bruce A. Daubner, MAI, AI-GRS, FRICS, ASA	PROVIDENCE, RI - Gerard H. McDonough, MAI, FRICS
DENVER, CO - Brad A. Weiman, MAI	RALEIGH, NC - Chris R. Morris, MAI, MRICS
DETROIT, MI - Anthony Sanna, MAI, CRE, FRICS	RICHMOND, VA - Kenneth L. Brown, MAI, CCIM, FRICS
GREENSBORO, NC - Nancy Tritt, MAI, SRA	SACRAMENTO, CA - Scott Beebe, MAI, FRICS
HARTFORD, CT - Mark F. Bates, MAI, CRE, FRICS	SALT LAKE CITY, UT - Darrin Liddell, MAI, CCIM, MRICS
INDIANAPOLIS, IN - Michael C. Lady, MAI, SRA, CCIM, FRICS	SAN ANTONIO, TX - Brandon Brehm, MAI, CCIM
JACKSON, MS - John R. Praytor, MAI	SAN DIEGO, CA - Jeff Greenwald, MAI, SRA, AI-GRS, FRICS
JACKSONVILLE, FL - Robert Crenshaw, MAI, FRICS	SAN FRANCISCO, CA - Jan Kleczewski, MAI, FRICS
LAS VEGAS, NV - Charles E. Jack, IV, MAI	SEATTLE, WA - Allen N. Safer, MAI, MRICS
LOS ANGELES, CA - John G. Ellis, MAI, CRE, FRICS	SOUTHWEST FLORIDA - Carlton J. Lloyd, MAI
LOUISVILLE, KY - Stacey S. Nicholas, MAI, MRICS	SYRACUSE, NY - William J. Kimball, MAI, FRICS
MEMPHIS, TN - J. Walter Allen, MAI, FRICS	TAMPA, FL - Bradford L. Johnson, MAI, MRICS
METRO LA, CA - Steven J. Johnson, MAI	WASHINGTON, DC - Patrick C. Kerr, MAI, FRICS, SRA
MIAMI/PALM BEACH, FL - Anthony M. Graziano, MAI, CRE	WILMINGTON, DE - Douglas L. Nickel, MAI, FRICS
MINNEAPOLIS, MN - Michael Amundson, MAI, CCIM, MRICS	IRR Caribbean- James Andrews, MAI, CRE, FRICS, ASA/BV

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Competitive Advantage



Client Satisfaction

Integra is committed to streamlining the management and delivery of assignments so our clients have confidence and direct contact with the appropriate individuals.

100% Valuation and Counseling

Integra's personnel, resources, data and techniques are focused exclusively on valuation and counseling. We do not offer other conflicting services, and we are independent and have only one interest in mind: The Client.

Industry Leasing Research

Integra, through its proprietary database - DataPoint - provides in-depth analytics throughout the US. This unrivaled database is compiled from more than 100,000 valuation assignments across multiple markets.

Elite Professionals

Integra has over 165 MAIs and more than 30 CREs, more than any other company. With Integra, you get the broadest national coverage with over 60 offices throughout North America and over 900 'best in class' valuers.

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