

INTEGRA REALTY RESOURCES



COMMERCIAL REAL ESTATE

Integra
Stark Law
Compliance Experts



STARK LAW AND COMPLIANCE

Medical office users often have financial relationships with larger hospital and health care providers. The Stark Law is intended to eliminate any financial gain or referral benefits by ensuring that any transactions are measured against the market to eliminate the appearance of referral, paybacks or other impropriety.

PROVIDING THE SOLUTION

Federal laws and guidelines regulating the Medical Industry continue to focus on the balance between quasi related parties and the business generated between owners and tenants that have mutual business interests. Integra understands the need for objectivity as it relates to real estate transactions in an effort to provide the insight and solutions to meet the necessary Federal Compliance guidelines.

OUR SERVICES

IRR professionals have the necessary expertise to assist the healthcare community in analyzing real estate transactions for Compliance Reporting. Our skilled valuation team understands the provisions of the Stark Legislation. With broad experience and an extensive database, IRR has delivered valuations for acquisition and disposition of real estate assets and Fair Market Rent Studies that mutually satisfy the concerns of each party.

THE INTEGRA DIFFERENCE

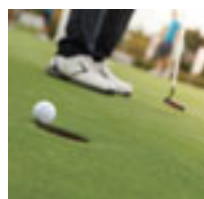
- Reduced audit risk due to our independence from conflicts of interest inherent within national brokerage firms
- Extensive internal database of medical lease and purchase transaction data
- IRR analysts have specialized experience to navigate Stark compliant reporting
- Meeting established deadlines to ensure timely transaction completion
- 50+ IRR offices provide local market knowledge with national coverage and consistent product
- Single point of contact service for all your Stark reporting needs



Valuation



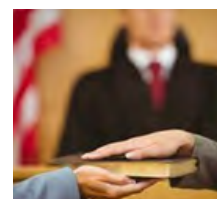
Counseling



Specialty
Expertise



Advisory



Litigation
Support

IRR brings market knowledge and medical experience from a wide body of work and employs this experience on Fair Market Rent Studies for our medical sector clients.

Representative Healthcare Clients include:

- Arise Austin Medical Center
- Auburn Community Hospital
- Baptist Health Medical Group
- Baptist Memorial Hospital-North MS
- CaroMont Regional Medical Center
- Catawba Valley Medical Center
- Cone Health Medical Group
- Contemporary Healthcare Capital
- CopperView Medical Center
- Dayton Children's Hospital
- DiamondRock Hospitality
- DRPB Hospitality LLC
- East Tennessee Children's Hospital
- Flagship Healthcare
- Free Medical Clinic
- Fresenius Medical Care NA
- Grandview Medical Center
- Hancock Regional Hospital
- Healthcare Development Partners
- Healthcare Realty Trust
- Healthcare Trust of America, Inc
- Hillsboro Animal Hospital
- Intermountain Healthcare
- Mary Free Bed Rehabilitation Hospital
- McDonough District Hospital
- Memorial Healthcare
- Mount Nittany Medical Center
- Murfreesboro Medical Clinic
- National Healthcare Corporation
- Ohio Valley Surgical Hospital
- OM Hospitality, LLC
- Pacific Hospital Preservation & Development Authority
- Palm Beach Veterinary Specialist Hospital
- Shippert Medical
- Shri Vasudev Hospitality, LLC
- Spectrum Health Medical Group
- Spectrum Health: Big Rapids Hospital
- St. Elizabeth Healthcare
- Summit Medical Group
- Sun Mar Healthcare
- Surgical Care Affiliates
- Tenet Healthcare Corporation
- Tennova Healthcare
- UMA Of Medical University of South Carolina
- Union Hospitality, Inc.
- United Surgical Partners
- University of Texas Southwestern Medical Center
- Valley Medical Center
- Vital Wellness Healthcare Inc.
- VOANS SW Florida Healthcare, Inc.
- West Chester Hospital
- Whitfield Regional Hospital
- Wingate Healthcare



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